

# Proposal for Professional Services

Cost Recovery,  
Pricing Philosophy,  
Organizational  
Audits, and Special  
Projects

**GREENPLAY** LLC

*The Leading Edge In Parks, Recreation,  
And Open Space Consulting*



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# Cost Recovery, Pricing Philosophy, Organizational Audits, and Special Projects

GreenPlay performs a variety of projects that are specific to challenges occurring within organizations. We are, first and foremost, management consultants. If your organization has a challenge or needs solutions, we can help. We bring strong national expertise, but work one on one with you to help your community run better.

## Examples of past projects include:

- **Alexandria, Virginia** – Resource Allocation and Cost Recovery Philosophy, Policy, and Model
- **Arizona State Parks, Arizona** – Development of Comprehensive Pricing Policy and Cost Recovery Philosophy Facilitation
- **Arlington, Texas** – Cost Recovery Model, Pricing Philosophy and Policy Development
- **Arlington, Virginia** – Pricing and Cost Recovery Philosophy and Plan Facilitation
- **Bend Metro Parks and Recreation District, Oregon** Pricing and Cost Recovery Workshops - Senior Center Agreement Facilitation
- **Bismarck Parks & Recreation District, Bismarck, North Dakota** – Aquatic Program and Facility Review
- **YMCA of Boulder Valley, Boulder, Colorado** YMCA Board Facilitation
- **Breckenridge, Colorado** – Public Involvement Process
- **Carlsbad, California** – Park Development and Operational Funding Options and Strategies
- **Carbon Valley Recreation District, Colorado** – Organizational/Management Assessment
- **Consortium for Older Adult Wellness** – Partnership Facilitation
- **City of Coppell, Texas** – Cost Recovery Study
- **City of Corvallis, Oregon** – Cost Recovery Philosophy
- **Crown Mountain Recreation District, Colorado** – Executive Director Recruitment
- **City and County of Denver, Colorado** – Core Services and Cost Recovery Study
- **City and County of Denver, Colorado** – Cost Benefit Analysis for Recreation Services and Programs
- **City and County of Denver, Colorado** – Parks and Recreation History Project
- **City and County of Denver, Colorado** – Partnership Agreement Facilitation
- **City and County of Denver, Colorado** – Recreation Center Neighborhood Involvement Program
- **City and County of Denver, Colorado** – Resource Allocation and Priorities Plan
- **Desert Recreation District, California** – Cost Recovery Study
- **City of Discovery Bay, California Community Services District** – Report and RFP Facilitation for Operational and Management Services Procurement Process Considerations
- **City of Durham, North Carolina** – Program Evaluation
- **City of Evans, Colorado** – Park Impact Fee Study
- **Evergreen Park and Recreation District, Evergreen, Colorado** – Staff and Board Facilitation
- **Evergreen Park and Recreation District, Evergreen, Colorado** – Community Survey in conjunction with National Research Center
- **City of Fairfax, Virginia** – Master Planning Workshop Facilitation
- **Fraser Valley Metro District | Fraser, Colorado** – Pricing & Cost Recovery Staff and Board Retreat
- **Indiana University** – Healthy Communities Surveillance Tool Kit Research
- **City of Largo, Florida** – Staff Planning Retreat Facilitation
- **Foothills Parks & Recreation District, Littleton, Colorado** – Pricing Philosophy Presentation and Workshop
- **Landmark Properties Group, Inc. | Littleton, Colorado** – Parks and Recreation Service Provider Research
- **Town of Lochbuie, Colorado** – Analysis of Creation of a Special District
- **Town of Lochbuie, Colorado** – Implementation Research for Parks, Trails & Open Space Master Plan
- **Mississippi Department of Wildlife, Fisheries, and Parks** – Fiscal Operations Assessment for State Parks



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## Continued...

- **Montrose Parks & Recreation District, Montrose, Colorado** – Pricing and Cost Recovery Workshops
- **National Inventory for the National Recreation and Park Association** – National Football League and USA Football Community Football Assessment Partnership Fulfillment and National Strategies
- **State of New Hampshire** – Statewide Comprehensive Outdoor Recreation Plan Editorial and Writing Assistance
- **City of New Orleans, Louisiana** – Management Planning, Operational Feasibility, and Financial Pro forma for the Lafitte Greenway *In conjunction with Design Workshop.*
- **City of Northville and Charter Township of Northville, Michigan** – Parks & Recreation Organizational Review and Long Term Strategy
- **Oak Park District, Oak Park, Illinois** – Trends Analysis for a Parks and Recreation Master Plan
- **Oakland County Recreation Commission, Michigan** – Resource Allocation, Cost Recovery, and Services Assessment
- **City of Peoria, Arizona** – Management and Operations Planning
- **Three Rivers Park District, Plymouth, Minnesota** – Pricing and Cost Recovery Policy Development
- **Salt Lake County, Utah** – Organizational Development Study
- **San Diego County, California** – Cost Recovery, Resource Allocation, and Revenue Enhancement Study of the Department of Parks And Recreation
- **City of South Jordan, Utah** – Cost Recovery, Pricing Philosophy, and Policy Development
- **City of South Jordan, Utah** – Cost Recovery and Resource Allocation
- **South Suburban Parks & Recreation District, Arapahoe County, and City of Centennial, Colorado** – Study of Parks and Recreation Services
- **South Suburban Parks and Recreation District, Colorado** – Parks and Recreation Expert Witness
- **Town of Superior, Colorado** – Public Process Facilitation for Town 9 Park Development
- **Spokane, Washington** – Best Practices in Planning Facilitation and Presentation
- **Uintah Recreation District, Vernal Utah** – Board/Staff Retreat
- **Vancouver-Clark Parks and Recreation Department, Washington** – Organizational Assessment
- **Private Citizen, Wheeling, West Virginia** – Expert Witness Eminent Domain
- **Willamalane Parks and Recreation District, Oregon** – Pricing Philosophy and Cost Recovery
- **City of Wimberley, Texas** – Blue Hole Regional Park Business Plan - *In conjunction with Design Workshop*
- **YMCA - Windsor, Colorado** – Recreation Programming and Service Assessment